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In a rapidly growing field of neuromodulation against pain, this excellent publication presents a unique compilation of the latest theoretical and practical information for electrical stimulation of the peripheral nerves. Chapters cover the use of peripheral nerve stimulation in particular indications such as migraine, cluster headache, pain in Chiari malformation and fibromyalgia, as well as in specific body parts such as head and neck, trunk, and extremities. Furthermore, chapters on history, technical aspects, mechanism of action, terminology, complications and other important aspects of this pain-relieving modality give you a full overview of the field. Written by leading experts, this publication provides a comprehensive and updated summary of the currently available scientific information on peripheral nerve stimulation. All chapters contain original information making this book an invaluable reference for all who deal with the management of severe and chronic pain - including neurosurgeons and neurosurgical trainees, pain specialists and practitioners, anesthesiologists and neurologists.

The founder and CEO of Askinosie Chocolate, an award-winning craft chocolate factory, shows readers how he discovered the secret to purposeful work and business – and how we can too, no matter what work we do. Askinosie Chocolate is a small-batch, award winning chocolate company widely considered to be a vanguard in the industry. Known for sourcing 100% of his cocoa beans directly from farmers across the globe, Shawn Askinosie has pioneered direct trade and profit sharing in the craft chocolate industry with farmers in Tanzania, Ecuador, and the Philippines. In addition to developing relationships with smallholder farmers, the company also partners with schools in their origin communities to provide lunch to 1,600 children every day with no outside donations. Twenty-five years ago, Shawn Askinosie was a successful criminal defense lawyer trying his first murder death penalty case that would later go on to become a Dateline special. For many years he found law satisfying, but after several high profile trials he reached a breaking point and found solace in the search for a new career. In this inspiring guide to discovering a vocation that feeds your heart and soul, Askinosie describes his quest to discover more meaningful work – a search that led him to volunteering in the palliative care wing of a hospital, to a Trappist monastery where he became inspired by the monks focus on “being” rather than “doing,” and eventually traipsing through jungles across the globe in search of excellent cocoa bean farmers to make award winning chocolate. Askinosie shares his hard-won insights into doing work that reflects one’s values and purpose in life. He shares with readers visioning tools that can be used in any industry or field to create a work life that is inspired and fulfilling. Askinosie shows us that everyone has the capacity to find meaning in their work and be a positive force for good in the world.

Equal parts technological compendium, folktales and designer’s scratchpad, explore how the devices that are integral to our lives come to be as you dive into the creative chaos that makes one of the most winning technology design firms in America tick. White moments, swarms, dark horses, wisdom instead of smarts & a decidedly old-school sketch and model first approach ensure that all that comes through the shop’s doors is helping people live, work and play to their best.

A Christmas Carol in Prose, Being a Ghost Story of Christmas, usually known just as A Christmas Carol is a fairy-tale novel by a British classic Charles Dickens, that was published in 1843. It consists of five chapters, or staves as the author named them. Among all the stories from Christmas Books by Dickens this one became the most popular story about Christmas in Great Britain and outside the country. The main character is an old gloomy miser Ebenezer Scrooge, who doesn’t love anyone or anything except his money. He doesn’t understand why everybody is so happy about Christmas and with disgust, refuses the invitation from his kind nephew to celebrate this holiday together with his family. On Christmas Eve, the ghost of his former business partner Jacob Marley appeared in front of Scrooge, and it changed him drastically. . .

Award-winning speaker and business consultant Joey Coleman teaches audiences and companies all over the world how to turn a one-time purchaser into a lifelong customer. Coleman’s theory of building customer loyalty isn’t about focusing on marketing or closing the sale: It’s about the First 100 Days® after the sale and the interactions the customer experiences. While new customers experience joy, euphoria, and excitement, these feelings quickly shift to fear, doubt, and uncertainty as buyer’s remorse sets in. Across all industries, somewhere between 20%-70% of newly acquired customers will stop doing business with a company with the first 100 days of being a new customer because they feel neglected in the early stages of customer onboarding. In Never Lose a Customer Again, Coleman offers a philosophy and methodology for dramatically increasing customer retention and as a result, the bottom line. He identifies eight distinct emotional phases customers go through in the 100 days following a purchase. From an impulse buy at Starbucks to the thoughtful purchase of a first house, all customers have the potential to experience the eight phases of the customer journey. If you can understand and anticipate the customers’ emotions, you can apply a myriad of tools and techniques -- in-person, email, phone, mail, video, and presents -- to cement a long and valuable relationship. Coleman’s system is presented through research and case studies showing how best-in-class companies create remarkable customer experiences at each step in the customer lifecycle. In the “Acclimate” stage, customers need you to hold their hand and over-explain how to use your product or service. They’re often too embarrassed to admit they’re confused. Take a cue from Canadian software company PolicyMedical and their challenge of getting non-technical users to undergo a complex installation and implementation process. They turned a series of project spreadsheets and installation manuals into a beautiful puzzle customers could assemble after completing each milestone. In the “Adopt” stage, customers should be welcomed to the highest tier of tribal membership with both public and private recognitions. For instance, Sephora’s VIB Rouge member welcome gift provides a metallic membership card (private recognition) and a members-only shade of lipstick (for public display). In the final stage, “Advocate,” loyal customers and raving fans are primed to provide powerful referrals. That’s how elite entrepreneurial event MastermindTalks continues to sell-out their conference year after year - with zero dollars spent on marketing. By surprising their loyal fans with amazing referral bonuses (an all-expenses paid safari!!!) they guarantee their community will keep providing perfect referrals. Drawing on nearly two decades of consulting and keynoting, Coleman provides strategies and systems to increase customer loyalty. Applicable to companies in any industry and of any size (whether measured in employee count, revenue, or total number of customers), implementing his methods regularly leads to an increase in profits of 25-100%. Working with well-known clients like Hyatt Hotels, Zappos, and NASA, as well as mom-and-pop shops and solo entrepreneurs around the world, Coleman’s customer retention system has produced incredible results in dozens of industries. His approach to creating remarkable customer experiences requires minimal financial investment and will be fun for owners, employees, and teams to implement. This book is required reading for business owners, CEOs, and managers - as well as sales and marketing teams, account managers, and customer service representatives looking for easy to implement action steps that result in lasting change, increased profits, and lifelong customer retention.

Please note this title is suitable for any student studying. Exam Board: AQA Level: GCSE Subject: Mathematics First teaching: September 2015 First exams: June 2017 AQA GCSE Maths, Foundation Student Book has been approved by AQA and specially written by a team of maths experts for the Foundation tier of AQA’s 2015 GCSE specification. Designed to fully support the new style of assessment, the book adopts a clear style to focus on delivering exam success via the careful development of fluency and problem solving practice. Powered by MyMaths the book links directly to the ever popular web site offering students a further source of appropriate support.

Are you stuck in a story filled with the drama of processing pain and confronting challenges? Are you fearing the future because you're locked in the past? Are you seeking your life's meaning? Then "Turn the Page" and change your story. Transform your life--create a life of purpose. Change your relationships, your leadership techniques, your family dynamics and build a life script you wrote. Your story is your life--you don't want to be a minor character. Get ready to read the fine print, define your role, and Turn the Page

A collection of x-ray images of objects, plants, and animals.

This is the first English translation of the seminar Martin Heidegger gave during the Winter of 1934-35, which dealt with Hegel's Philosophy of Right. This remarkable text is the only one in which Heidegger interprets Hegel's masterpiece in the tradition of Continental political philosophy while offering a glimpse into Heidegger's own political thought following his engagement with Nazism. It also confronts the ideas of Carl Schmitt, allowing readers to reconstruct the relation between politics and ontology. The book is enriched by a collection of interpretations of the seminar, written by select European and North American political thinkers and philosophers. Their essays aim to make the seminar accessible to students of political theory and philosophy, as well as to open new directions for debating the relation between the two disciplines. A unique contribution, this volume makes available key lectures by Heidegger that will interest a wide readership of students and scholars.

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