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nature of real estate markets and
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One of America's most trusted real estate experts tells how to make a killing in real estate using other people's money "Irwin is a prolific writer on real estate, and among the best." --USA Today This latest book from real estate guru Robert

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Irwin is a complete, step-by-step guide for newcomers to no-money-down real estate investment. It's also a source of fresh insights and guidance for experienced investors looking for solutions to problems that can arise with the no-money-down approach. Written for today's robust market, *How to Invest in Real Estate with Little or No Money Down* tells readers how to:

- Get the seller to finance the purchase
- Research and analyze fixer-uppers and finance the purchase and the renovations
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Real Estate maintenance and repairs, and time demands

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Real Estate capital sources where most of the traditional lenders have been transformed or displaced, giving way to a radically different set of players in mortgage finance. There has been change with profound and far-reaching implications in a world where it is understandable that property values can go down as well as up. This realization will color every aspect of real estate investment, finance and transactions for the foreseeable future.

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